

# WELCOME



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## Leveraging the Value of SAP NS2 for Enhanced Cybersecurity and NERC CIP Compliance in Utilities

Moderator: **Rod Massey**, Sr. Director, Secure Cloud Sales  
SAP NS2

Panelists: **Patrick Miller**, CEO  
Ampere Industrial Security

**Rich Zaremba**, Chief Customer Officer  
SAP NS2



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## Moderator and Panelists



**Rod Massey**  
Moderator



**Patrick Miller**  
CEO, Ampere Industrial  
Security



**Rich Zarembo**  
Chief Customer Officer, SAP  
NS2



## Key Outcomes/Objectives

1. Understanding NERC CIP Changes and their impact to Cybersecurity Readiness
2. Understanding the relationship between NERC CIP and NIST and the value to Utilities.
3. Understanding the value of SAP's Sovereign Cloud differentiators for Utilities with NS2.



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## Agenda

- Introduction of Panelists
- Panel Discussion
  - NERC CIP Changes
  - NERC CIP and NIST
  - Sovereign Cloud and NS2
  - Zero Trust
- Q & A



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## Introduction of Panelists

- Patrick, you have a very interesting background with NERC CIP. Can you introduce yourself, your background and share your experience with NERC CIP?
- Rich, you currently serve as NS2's Chief Customer Officer. Can you explain your role and background?

## NERC CIP Changes

- Patrick, NERC CIP is going through some changes. Can you provide some more detail?
- How do these changes improve the cybersecurity profile of Utilities?

## NERC CIP and NIST

- Patrick, we're also seeing an increased interest in NIST from Utilities. Can you explain the relationship between NERC CIP and NIST and the value to Utilities?



## Sovereign Cloud, SAP NS2 & the Value of NIST

- Rich, we're hearing a lot about Sovereign Cloud lately, and NS2 is a leading example of this concept for the US. Can you talk about NS2 and the unique value differentiators that our customers experience as a customer of NS2 as it relates to security and compliance?
- As mentioned, we're also seeing increased interest from Utilities, specifically NIST compliance. Can you talk about NS2's experience with NIST compliance?
- NS2 is primarily focused on NIST 800-53. What is the value to our Utilities customers in the delivery of our NS2 Cloud Services?

## Zero Trust

- Patrick and Rich, we're hearing a lot about Zero Trust in the market as well. Can you explain it from your perspective and how it's related to NERC CIP, NIST and Enhanced Cybersecurity?

## Parting Wisdom

- Patrick, given these evolving changes in NERC CIP and the Utilities market, what should a Utility be looking from their cloud software provider to ensure their security and compliance?
- Rich, anything to add from your perspective, and any final words on NS2's role and value to Utilities?



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## Questions?

For questions after this session, contact us at  
[Rod.Massey@SAPNS2.com](mailto:Rod.Massey@SAPNS2.com).



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**We want to hear from you!**

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# THANK YOU



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